What you should know about **Floor Cleaning Machines**

loor cleaning machines are commonly used in automotive dealerships, warehouses and grocery stores. Generally, they are used by an outside cleaning crew that is contracted to come and clean the entire building after they close. While this may seem practical, it can be quite expensive.

The downside to using these machines for spill clean up is the manpower necessary to operate them, manpower and the cost of chemicals and degreasers. All of this adds up and when you factor in the cost of hazardous waste disposal, they are hardly an economical way to manage spill recovery.



These machines can cover a larger area and probably with less effort than sweeping which is probably the logic behind why and where they are used. Of course, it depends on the size of the facility, type of liquids being cleaned up and how frequently they are used to determine an overall cost evaluation. However, if the size of the facility isn't a factor, such as a typical 6 bay auto garage or grocery store floors that may require sweeping before these machines are used, there may be a solution that is more cost efficient. In general, these machines are better utilized for general cleaning and are not an effective way to manage spills.

Comparing Products:

We don't claim to be the expert on what materials you should be using to clean up a spill. We simply want to share what we have learned from our clients that have used these types of materials prior to switching to Spill Solved, and the results we have gained from our own research and testing.

Our advice is to do the research and compare products before you buy. Don't be misled into thinking a product is non-toxic, reusable or safe for landfill disposal just because the package may say it is. Read the SDS and the fine print to know what you are using and what your disposal requirements are. If the product is not backed by a 100% guarantee, you can probably do better. You might be violating regulations without knowing it. Contact us and we will be happy to help you determine what the regulations are in your area.

We have compared Spill Solved to the most common absorbents available and we have not found a product that works faster or is more effective. We have tested other products reusability and how effective they were in regards to absorbing the liquid and the condition of the surface afterward. Spill Solved is a multi-purpose absorbent and will work on most known liquids and semi-liquids with the only known exception being Hydrofluoric Acid.

We are always up for a good challenge and will accept any opportunity to demonstrate Spill Solved's superior performance. Contact us today to discuss the types of liquids you work with and the absorbents you use. We will be happy to visit your facility, or we can upload a video documenting a fair and detailed product comparison. If our product isn't the best, we want to know about it!

We know that there are many absorbent products for you to choose from. We are confident Spill Solved is a Safer, Faster, Cleaner and Easier product to use. That is why we offer a 100% performance guarantee. If you compare Spill Solved's performance and the SDS to theirs, the choice should be very clear. You could see very significant improvements in many areas and greatly improve your bottom line. Contact us today and start saving Time, Money Effort and liability!

Floor Moppers:

While in some cases using these machines may be entirely practical, we suggest doing some research on them before choosing to purchase one. Some things you may wish to consider before deciding on this method for spill recovery.

- Initial purchase can be between \$8,000 and \$20,000.
- Requires maintenance and someone to operate them, which adds to labor costs or prevents someone from performing jobs that are more productive.
- Typically they require expensive degreasers and cleaners which need to be purchased frequently. Typically, these cleaning products are very toxic.
- They may leave a wet surface behind which can be a slip-and-fall liability.
- They can spread oils or grease around and leave a slippery residue which can also be a slip-and-fall liability.
- The liquids they collect must be placed in the bulk liquid hazardous waste tank, adding the water to the amount of waste as well and this waste can be expensive to dispose of.
- Requires storage space and electricity.
- Are not effective in containing a spill to stop it from spreading.
- They can't get into hard to reach areas, such as under counters and in doorways. These areas can become a liability.
- Mechanical breakdowns can leave the workplace unkept and dangerous.

How Spill Solved Is Different

Spill Solved is unique and unlike any other product available

The performance results are superior and 100% guaranteed

Spill Solved is inert, 100% non-toxic and is not regulated by OSHA

Spill Solved does not contain crystalline silica or other carcinogens

Spill Solved is safe for use around humans, animals, food and the environment

There are no special PPE, safety or storage requirements

It can be reused multiple-times and is landfill safe as non-hazardous waste*

Used material can be repurposed for beneficial use, reclaimed or regenerated*

It does not leave an oily residue, slippery or sticky surface behind**

 \checkmark It works instantly and leaves the area immediately safe for foot or vehicle traffic**

There is no additional application, cleaning, wiping, or mopping necessary**

Spill Solved completely and permanently encapsulates the hydrocarbon-based liquid on contact and will not release it back into the environment

Spill Solved is non-flammable, non-combustible and non-biodegradable

Works on any type of liquid and most semi-liquids with the exception of hydrofluoric acid

Spill Solved is a heavier and more dense mineral than perlite and will not blow away in the wind, or be carried away by rainwater

Our containers are durable, made from 75% recycled plastic and are BPE free. They are designed to fit conveniently in the storage compartment of most commercial vehicles and hold enough material to contain a significant size spill

All Spill Solved products are made in the USA and come with a 100% performance guarantee.

For more information on how Spill Solved can help improve your workplace safety, compliance and bottom line, please contact:

Sean Hochreich (407) 508-9885 sean@SpillSolved.com

^{*}Check federal, state and local regulations for disposal guidelines. Responsibility for proper use and disposal is on the end user. **When used as directed and the first-time. As the material is reused, it will eventually become less effective. If a residue is noticed, add a small amount of fresh material and sweep-up. This may happen after the product has been used 4-5 times depending on the viscosity of the spill. Contact us to learn more about reusability, recovery and recycling.

How to purchase Spill Solved

Are you ready to reduce your waste generation and disposal costs? Now is the time to begin using a product that not only works better, but is also better for the environment and is easier to use. Start saving Time, Money, Effort & Liability by contacting us today. We guarantee you'll be glad you did!

Contact our sales director Ken Gutierrez at (239) 699-9917 or <u>ken@spillsolved.com</u>. Ken can set you up with a distributor or manufacturers representative in your area. He will also be glad to answer any questions, schedule an on-site demonstration or discuss bulk pricing.



Making a Difference, Because We Can

If you are interested in becoming a distributor or manufacturer's representative please contact Sean Hochreich at (407) 508-9885 or <u>sean@spillsolved.com</u>.

Web: SpillSolved.com

Social Media: @SpillSolved

