# What you should know about **Sawdust & Coconut Fiber**

awdust and Coconut Fiber types of products can be a safety concern in several ways. The most common is slip-and-fall hazards and flammability. Coconut Fiber is a little better at absorbing the liquid than sawdust is, but it can still be an ignitability concern. Sawdust does not absorb very well and becomes saturated almost immediately. It can also attract rodents and be messy to use. Check the SDS to determine if it contains toxic ingredients.



Sawdust might be inexpensive, but is also ineffective and very inefficient.

Other common complaints we have heard about these types of materials are that they tend to be very light in weight, which often makes them difficult to use outdoors or near a shop fan. Some of these types of materials are biodegradable, which means they are probably not safe to dispose of in a landfill. Be sure to check the SDS and follow federal, state and local regulations regarding waste disposal. Many of these products claim to be reusable, but our clients that used them prior to switching to Spill Solved, tell us otherwise. We find that most of them require a good amount of time to dry out. If they are able to be reused at all, usually the performance is not worth the effort. After all, if they aren't really effective on the first use, they won't be effective when you try to reuse them.

# **Comparing Products:**

We don't claim to be the expert on what materials you should use to clean up spills. We simply want to share what we have learned from our clients that have used these types of materials prior to switching to Spill Solved, and the results we have gained from our own research and testing.

Our advice is to do the research and compare products before you buy. Don't be misled into thinking a product is non-toxic, reusable or safe for landfill disposal just because of what the package says. Read the fine print and SDS to understand what you are using and what your disposal options are. If the product is not backed by a 100% guarantee, you can probably do much better. You might be violating regulations without knowing it. Contact us and we will be happy to help you determine what the proper disposal guidelines are in your area.

We have compared Spill Solved to the most common absorbents available and we have not found a product that works faster or is more effective. Nothing we can find can be reused immediately with the same effectiveness as Spill Solved. Spill Solved is a multi-purpose absorbent and will work on most known liquids and semi-liquids with the only known exception being Hydrofluoric Acid.

We are always up for a good challenge and accept any opportunity to demonstrate how the performance of spill Solved is superior. Contact us today to discuss the types of liquids you work with and the absorbents you use. We will be happy to visit your facility, or we can upload a video documenting a fair and detailed product comparison. If Spill Solved isn't the best, we want to know!

We know that there are many absorbent products for you to choose from. We are confident Spill Solved is a Safer, Faster, Cleaner and Easier product to use and that is why we offer a 100% performance guarantee. If you compare Spill Solved's performance and SDS to theirs, the decision should be easy. You could see significant improvements in many areas and greatly improve your bottom line. Contact us today and start saving Time, Money, Effort and Liability!

# Sawdust & Coconut Fiber

- Generally, these types of materials weigh very little which makes them difficult to use outdoors or when a shop fan is running. They tend to get blown away.
- Dust can get into the users' eyes, causing irritation or possible health issues.
- May contain toxic chemicals or other hazardous ingredients.
- Most likely are regulated by OSHA and/or the EPA.
- Can be highly flammable and/or combustible.
- May not be landfill safe, check the Safety Data Sheet to determine what types
  of materials you are using and the proper disposal methods. Always check
  federal, state and local regulations for proper hazardous waste disposal
  guidelines. Improper disposal methods can lead to significant fines and is not
  environmentally responsible. The ultimate responsibility is on the end user.
- Many of these materials become saturated very easily and cannot be reused.
- Most of these types of materials will leave an oily residue which will require a second application, or additional mopping/cleaning in order to fully dry the area and prevent a slip-and-fall liability.
- They often come in large bulky bags, making them inconvenient to store. They can take up valuable storage space in a service vehicle or maintenance closet.
- Many of them require a large amount to clean up a typical size spill which leads to more frequent service requests and increases waste generation.
- Some of them can only absorb certain types of liquids, requiring you to purchase additional "specialty blends" or additional absorbent products.
- They can become very expensive to use when you factor in the lack of performance, amount of waste generated, disposal costs, liability and safety concerns. Just like kitty litter and clay, in many ways they are considered to be an outdated and ineffective technology. There are far better options available.

#### **How Spill Solved Is Different**

Spill Solved is unique and unlike any other product available

The performance results are superior and 100% guaranteed

Spill Solved is inert, 100% non-toxic and is not regulated by OSHA

Spill Solved does not contain crystalline silica or other carcinogens

Spill Solved is safe for use around humans, animals, food and the environment

There are no special PPE, safety or storage requirements

It can be reused multiple-times and is safe for landfill disposal as non-hazardous\*

Used material can be repurposed for beneficial use, reclaimed or regenerated\*

It does not leave an oily residue, slippery or sticky surface behind\*\*

 $\checkmark$  It works instantly and leaves the area immediately safe for foot or vehicle traffic\*\*

There is no additional application, cleaning, wiping, or mopping necessary\*\*

Spill Solved completely and permanently encapsulates the hydrocarbon-based liquid on contact and will not release it back into the environment

Spill Solved is non-flammable, non-combustible and non-biodegradable

Works on any type of liquid and most semi-liquids with the exception of hydrofluoric acid

Spill Solved is a heavier and more dense mineral than perlite and will not blow away in the wind, or be carried away by rainwater

Our containers are durable, made from 75% recycled plastic and are BPE free. They are designed to fit conveniently in the storage compartment of most commercial vehicles and hold enough material to contain a significant size spill

All Spill Solved products are made in the USA and come with a 100% performance guarantee.

For more information on how Spill Solved can help improve your workplace safety, compliance and bottom line, please contact:

Sean Hochreich (407) 508-9885 sean@SpillSolved.com

<sup>\*</sup>Check federal, state and local regulations for disposal guidelines. Responsibility for proper use and disposal is on the end user. \*\*When used as directed and the first-time. As the material is reused, it will eventually become less effective. If a residue is noticed, add a small amount of fresh material and sweep-up. This may happen after the product has been used 4-5 times depending on the viscosity of the spill. Contact us to learn more about reusability, recovery and recycling.

# How to purchase Spill Solved

Are you ready to reduce waste generation and disposal costs? Now is the time to begin using a product that is not only better for the environment, but is also simpler and easier to use. Start saving time, money, effort & liability today!

Contact our sales director Ken Gutierrez at (239) 699-9917 or <u>ken@spillsolved.com</u>. Ken can set you up with a distributor or manufacturers representative in your area. He will also be glad to answer any questions, schedule an on-site demonstration or discuss bulk price availability.



#### Making a Difference, Because We Can

If you are interested in becoming a distributor or manufacturer's representative please contact Sean Hochreich at (407) 508-9885 or <u>sean@spillsolved.com</u>.

Web: SpillSolved.com

Social Media: @SpillSolved

