

# Spill Solved

## What you should know about **Cloth Spill Mats**

**C**loth mats are a common method used to clean up spills. While they might be useful for wiping off tools, they are hardly economical when it comes to cleaning up spills for a number of reasons.

The most obvious reason these products are not cost-efficient is because they are disposed of as hazardous waste. They require effort to use because the user must bend to wipe up the spill. They often get thrown away before being fully saturated resulting in excessive waste generation. They can also be an ignitability hazard while being stored for disposal.



These products can be very messy to use. They are usually placed on top of the spill to soak up the liquid and when they are picked-up, they often drip and make another mess. The user then uses a fresh mat to again clean the area in order to remove the slippery residue that is usually left behind. Generally, the mat used to finish cleaning up the spill is thrown away with the saturated one, even though it may not be fully used. This whole process has a negative effect on your bottom line by requiring time, effort and excessive waste generation. In our opinion, this is not a very cost-effective approach and is not environmentally responsible.

# Spill Solved

## Comparing Products:

We don't claim to be the expert on what materials you should be using to clean up a spill. We simply want to share what we have learned from our clients that have used these types of materials prior to switching to Spill Solved, and the results we have gained from our own research and testing.

Our advice is to do the research and compare products before you buy. Don't be misled into thinking a product is non-toxic, reusable or safe for landfill disposal just because the package may say it is. Read the SDS and the fine print to know what you are using and what your disposal requirements are. If the product is not backed by a 100% guarantee, you can probably do better. You might be violating regulations without knowing it. Contact us and we will be happy to help you determine what the regulations are in your area.

We have compared Spill Solved to the most common absorbents available and we have not found a product that works faster or is more effective. We have tested other products reusability and how effective they were in regards to absorbing the liquid and the condition of the surface afterward. Spill Solved is a multi-purpose absorbent and will work on most known liquids and semi-liquids with the only known exception being Hydrofluoric Acid.

We are always up for a good challenge and will accept any opportunity to demonstrate Spill Solved's superior performance. Contact us today to discuss the types of liquids you work with and the absorbents you use. We will be happy to visit your facility, or we can upload a video documenting a fair and detailed product comparison. If our product isn't the best, we want to know about it!

We know that there are many absorbent products for you to choose from. We are confident Spill Solved is a Safer, Faster, Cleaner and Easier product to use. That is why we offer a 100% performance guarantee. If you compare Spill Solved's performance and the SDS to theirs, the choice should be very clear. You could see very significant improvements in many areas and greatly improve your bottom line. Contact us today and start saving Time, Money Effort and liability!

# Spill Solved

## Cloth Mats:

- Typically the user will leave the mat covering a spill for hours or even days. The mat may be stepped on and the liquid may then be spread around the facility creating liability and damage to carpets.
- They can be very expensive to purchase up-front, even when purchased in bulk.
- Might only absorb certain types of liquids. Often they do not absorb glycol.
- Can be highly flammable and/or combustible.
- Might require special storage precautions while awaiting collection for disposal.
- Most often they leave a slippery residue behind and require further wiping or mopping in order to prevent a slip-and-fall liability.
- They often get thrown away and wasted before being fully used.
- They tend to be very messy and drip liquids they have collected.
- They can be costly to dispose of as hazardous waste.
- May require the use of PPE when handling the saturated product.
- Requires frequent re-ordering or a large supply to be kept on hand.
- Can be useful for cleaning tools or a light oily sheen, but a large quantity is needed to frequently clean up typical size spills.
- May not be very effective in containing a spill to stop it from spreading.
- Requires effort to use and can become a worker's compensation liability. The user must bend down to wipe-up the spill which can lead to back injury.

# Spill Solved

## How Spill Solved Is Different

- ✓ Spill Solved is unique and unlike any other product available
- ✓ The performance results are superior and 100% guaranteed
- ✓ Spill Solved is inert, 100% non-toxic and is not regulated by OSHA
- ✓ Spill Solved does not contain crystalline silica or other carcinogens
- ✓ Spill Solved is safe for use around humans, animals, food and the environment
- ✓ There are no special PPE, safety or storage requirements
- ✓ It can be reused multiple-times and is landfill safe as non-hazardous waste\*
- ✓ Used material can be repurposed for beneficial use, reclaimed or regenerated\*
- ✓ It does not leave an oily residue, slippery or sticky surface behind\*\*
- ✓ It works instantly and leaves the area immediately safe for foot or vehicle traffic\*\*
- ✓ There is no additional application, cleaning, wiping, or mopping necessary\*\*
- ✓ Spill Solved completely and permanently encapsulates the hydrocarbon-based liquid on contact and will not release it back into the environment
- ✓ Spill Solved is non-flammable, non-combustible and non-biodegradable
- ✓ Works on any type of liquid and most semi-liquids with the exception of hydrofluoric acid
- ✓ Spill Solved is a heavier and more dense mineral than perlite and will not blow away in the wind, or be carried away by rainwater
- ✓ Our containers are durable, made from 75% recycled plastic and are BPE free. They are designed to fit conveniently in the storage compartment of most commercial vehicles and hold enough material to contain a significant size spill
- ✓ All Spill Solved products are made in the USA and come with a 100% performance guarantee.

**For more information on how Spill Solved can help improve your workplace safety, compliance and bottom line, please contact:**

Sean Hochreich  
(407) 508-9885  
[sean@SpillSolved.com](mailto:sean@SpillSolved.com)

\*Check federal, state and local regulations for disposal guidelines. Responsibility for proper use and disposal is on the end user. \*\*When used as directed and the first-time. As the material is reused, it will eventually become less effective. If a residue is noticed, add a small amount of fresh material and sweep-up. This may happen after the product has been used 4-5 times depending on the viscosity of the spill. Contact us to learn more about reusability, recovery and recycling.

# Spill Solved

## How to purchase Spill Solved

Are you ready to reduce your waste generation and disposal costs? Now is the time to begin using a product that not only works better, but is also better for the environment and is easier to use. Start saving Time, Money, Effort & Liability by contacting us today. We guarantee you'll be glad you did!

Contact our sales director Ken Gutierrez at (239) 699-9917 or [ken@spillsolved.com](mailto:ken@spillsolved.com). Ken can set you up with a distributor or manufacturers representative in your area. He will also be glad to answer any questions, schedule an on-site demonstration or discuss bulk pricing.



## Making a Difference, Because We Can

If you are interested in becoming a distributor or manufacturer's representative please contact Sean Hochreich at (407) 508-9885 or [sean@spillsolved.com](mailto:sean@spillsolved.com).

Web: [SpillSolved.com](http://SpillSolved.com)

Social Media: [@SpillSolved](https://www.instagram.com/SpillSolved)

